

How You Deliver is Just as Important as What You Deliver

The Experience

Set in King Arthur's Court, this themed and highly-interactive learning experience presents a challenge as old as Arthurian time – make money and forge relationships, while upholding cultural values. You won't earn your seat on The Council of the Marble Star if you only succeed in one arena. Along the way you will face deadlines, changing circumstances and rivalries – and you'll have a great deal of fun dealing with them. Are you up to the challenge? Knock on the door of The Council of the Marble Star and find out.



Business Impact

Participants will learn to:

- Negotiate and build lasting, productive relationships that drive the results you promised
- Focus on long-term success and the market value of reputation
- Realize that your intentions can be misunderstood – and impact results – based on how others perceive you
- Sharpen your negotiation skills: identify and eliminate weaknesses; maximize upon strengths
- Synchronize culture with commerce

MAXIMIZE ZONE



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Practical Details

- 3-4 hour program
- Groups of 15 to 5000 participants
- Teams of 2 to 5 participants
- Suitable for cross-functional and intact teams at all levels
- Ideal for use in both a corporate event and training setting

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